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NextStep Technology Advisors Named ThinPrint Certified Channel Partner

Lancaster, PA—September 30, 2003—NextStep Technology Advisors announced today that it has been named a ThinPrint Certified Channel Partner. ThinPrint produces products specifically designed to facilitate printing in a thin-client computing environment. As one of only five Certified Channel Partners in the U.S., NextStep is strategically positioned to market this practical and functional product line.

ThinPrint .print for Terminal Services is a non-invasive, purely software-based, and highly scalable solution that operates across all common platforms, devices and thin clients. It eliminates the need for print drivers, thus simplifying administration, while making the connection of remote printers reliable and intuitive. Printer mapping in Citrix environments is optimized utilizing a simple printer assignment table. Home office connections can be implemented and administered remotely. Utilizing connection-based bandwidth control and special print data compression, it ensures a drastic reduction of transmitted data volume.

“One of the biggest challenges facing our Terminal Server and Citrix clients is the administration of local and network printers,” said Amir Friedman, NextStep’s Partner In Charge. “ThinPrint .print addresses this very issue by allowing remote administration of home or satellite-office printers, effectively removing the requirement for different printer drivers and providing automatic printer mapping. We are confident that the ThinPrint .print Server Engine will save our customers time and money by minimizing administration overhead and accelerating printing.”

ThinPrint .print helps businesses save money, protect resources, simplify administration and increase flexibility. Licensing for .print is uncomplicated. It is licensed per server only — regardless of the number of users, only one license per terminal server is necessary. Licensing is not required for the client components which may be downloaded free of charge.

About ThinPrint:

ThinPrint GmbH is the world’s leading provider of software-based solutions for optimal transmission of print jobs and information in server and web-based environments as well as mobile and phone computing. ThinPrint software solutions are marketed in more than 45 countries through a partnership network of more than 200 renowned distributors and resellers. The company’s corporate headquarters are in Berlin, Germany with U.S. operations based in New Orleans, Louisiana.

About NextStep Technology Advisors:

Headquartered in Lancaster, Pennsylvania, NextStep has been providing business technology services to clients in South-Central Pennsylvania since 1986. Business management software solutions, including general accounting, distribution, manufacturing and e-business systems, are based primarily on the MAS 90 product line from Best Software, Inc. This software, used by over 80,000 organizations and recognized as a leader in its market, addresses the needs of small and mid-sized companies in many industries. NextStep is authorized and certified by Best Software for: MAS 90, MAS 200 SQL & Client/Server, e-Business Manager and Data-Migrator, and holds a Certified Trainer status. NextStep also offers networking and other technology consulting services, and is a Microsoft Certified Partner, ThinPrint Certified Channel Partner, and a Citrix Authorized Reseller.